



2013 ANHA Trade Show Prospectus

**Trade Show Date:
Tuesday, September 17, 2013**

ANHA Annual Convention & Trade Show
September 16-19, 2013
The Wynfrey Hotel - Birmingham, AL

Alabama Nursing Home Association
4156 Carmichael Road
Montgomery, AL 36106
(334) 271-6214 Fax: (334) 244-6509
www.anha.org

Overview of ANHA & Trade Show

Established in 1951, the Alabama Nursing Home Association is a statewide network of professionals dedicated to providing excellence and quality care for Alabama's individuals in need. Reflecting a cross-section of long term care facilities in Alabama, ANHA and its owners, operators, and administrators represent 95% of the state's long-term care facilities. The ANHA Annual Convention and Trade Show the marquee long term care event in Alabama. By attending one of the profession's largest and best attended conventions and trade shows, you will gain direct exposure to long-term care programs and products. The event draws over 500 non-exhibitor registrants from facilities and corporate offices throughout Alabama. The 62nd Annual Convention and Trade Show will provide your company exceptional exposure to providers from both for-profit and not-for-profit facilities. Whether your goals are to meet clients and prospects, build brand and product identity, support ANHA, or for other reasons, you will find the audience you need.

Exhibit Booth Costs & Features

Each Booth includes:

- One draped table & two chairs
- Back & side drapes
- Exhibitor booth sign
- Your company listed in the Trade Show Brochure for attendees
- List of key registrants
- Exceptional support from ANHA staff

Booth Pricing

All booth prices include four tickets to the President's Reception on Monday, September 16

Early Bird – Prior to August 2, 2013

\$700 / per booth - ANHA Associate Members

\$1150 / per booth – Non ANHA Associate Members

After August 2, 2013

\$900 / per booth - ANHA Associate Members

\$1350 / per booth – Non ANHA Associate Members

Please note that ANHA will allow Non-Associate Members to begin reserving booths on July 8, 2013. Make sure you reserve and pay for your booth before this date to ensure the best selection.

Trade Show Location

The Wynfrey Hotel

1000 Riverchase Galleria

Birmingham, AL 35244

(205) 987-1600

www.wynfrey.com

Hotel Room Rates: \$147.00 for Standard room for the ANHA Annual Convention

Booth and Event Set-up Services

George Fern Company: (205) 458-8741

Approximately four weeks before the show, the George Fern Company will send an exhibitor service kit to each vendor. The exhibitor service kit includes service contractor forms, schedules and shipping information.

Exhibitors Schedule

Tuesday, September 17, 2013

7:00 a.m. – 11:00 a.m.	Exhibitor Move-In and Set-Up
10:45 a.m. – 11:15 a.m.	Exhibitors Lunch
11:30 a.m. – 12:30 p.m.	Attendee Lunch
11:30 a.m. – 3:30 p.m.	Trade Show Hours
1:30 p.m. – 3:30 p.m.	Drawing for Door Prizes
3:30 p.m. – 6:00 p.m.	Exhibitor Move Out

Absolutely NO break-down until after 3:30 p.m.

Exhibit Hall Traffic Builders

The lunch on Tuesday will be served in the exhibit hall creating a special event to draw attendees to the exhibit floor. Door prizes will also be given away periodically in the afternoon to attendees in the trade show area.

Door Prizes

Vendors may choose to participate in door prizes drawings. The drawings will be held at each vendor's booth. Prizes will be given away at staggered times beginning at 1:30 p.m. ANHA has limited the number of door prizes to be given away to one per company. Drawings will be announced by ANHA staff. By having the door prizes given away at the vendor booth, it ensures that you receive recognition for the prize and you have the opportunity to directly approach the winner to promote your products and/or services. Vendors must draw the name of the door prize winner from the names collected by ANHA. This ensures that every individual has an equal chance in winning a prize. Only those participants present for the drawing are eligible to win.

Booth Layout & Details

Booths are reserved on a first-come, first-served PRE-PAID basis ONLY. Booths CANNOT be broken down prior to the end of the exposition at 3:30 p.m. No verbal, faxed or otherwise UNPAID booth requests will be accepted by ANHA. Booths must be the size and shape to fit within the booth space. Booths may not rise above the curtain backdrop.

If this reservation is cancelled prior to the scheduled event, a refund of the amount paid will be given, **if and only if** all booths have been sold and the reserved booth is re-sold to another vendor. Once the booth space is re-sold, a refund of the amount paid will be mailed after the scheduled event date has passed.

Please note that one or more food and drink stations will be added in the trade show area in locations to be determined at a later date.

ALL NO SHOWS will forfeit the amount paid. No refunds will be granted.

Alabama Nursing Home Association Exhibitor Contract

Tuesday, September 17, 2013
The Wynfrey Hotel, Birmingham AL

***Early Bird – Prior to August 2, 2013**

**Booth Prices: \$700 / ANHA Associate Members
\$1150 / Non ANHA Associate Members**

***After August 2, 2013**

**Booth Prices: \$900 / ANHA Associate Members
\$1350 / Non ANHA Associate Members**

Annual Associate Membership to the ANHA is \$450 per year

*For more information on Associate Membership, please contact Kerri Parker at the ANHA
Office at (334) 271-6214 or kparker@anha.org.*

Please list the contact name of the person who will be in charge of booth set-up:

Company Name _____

Contact Name _____

Address _____

City/State/Zip _____

Phone _____ **Fax** _____

Email _____

Booth Selection: Booths will be reserved on a first-come, first-served PRE-PAID basis only.

Booth Accommodations: Drayage services will be provided by the George Fern Company. Your company will receive a service kit from the George Fern Company approximately four weeks prior to the show. The service kit will go to the contact listed above.

Name Badges: Each company will receive four (4) name badges per booth. These name badges will only list the company name, not each person's name.

Door Prizes: Each vendor will draw from the names collected by ANHA for prizes. Door prizes will be given away by the vendors at their booths. Each company is limited to one door prize.

To complete the following, please see the enclosed booth layout.

Total # of Booths Reserved: _____

List any companies (be specific) which you DO NOT wish to be located next to:

1. _____
2. _____
3. _____

List the Number(s) of the booth(s) you would like to occupy in order, by choice.

- 1st _____
- 2nd _____
- 3rd _____

Company Classification/Principal Products _____

Please Carefully Read and Sign the Following Terms of this Contract

- I understand and agree that NO BOOTH will be reserved for ANY COMPANY unless payment in full is received by ANHA with the accompanying contract information.
- I understand and agree that booths cannot be broken down prior to the end of the exposition.
- I understand that NO VERBAL or otherwise UNPAID booth requests will be accepted by ANHA.
- I understand that my booth must be the size and shape to fit within the booth space and may not rise above the curtain backdrop.
- I understand upon receipt of this PAID request for the reservation of exhibit space, a confirmation, outlining all details of the upcoming show, will be mailed to me by ANHA.
- I understand and agree to the terms of cancellation: that if this reservation is cancelled prior to the scheduled event, a refund of the amount paid will be given, if and only if, ALL BOOTHS have been sold and that my booth is re-sold to another vendor. Once the booth space is re-sold a refund of the amount paid will be mailed to me (the vendor) after the scheduled event has passed. I further understand and agree that ALL NO SHOWS will forfeit the amount paid and no refund shall be granted.

PAYMENT METHOD:

Check

Visa /Mastercard # _____

Expiration Date: _____ Signature _____

Authorized Company Representative Signature

Title

Date

**Please Return this contract with
PAYMENT-IN-FULL to:**

Alabama Nursing Home Association
Attn: Kerri Parker
4156 Carmichael Road
Montgomery AL 36106

Fax to: (334) 244-6509

Trade Show Directory Form

ANHA will provide the Trade Show attendees with a directory of the exhibitors. Exhibitors must complete this form and return it to ANHA by **Friday, August 16, 2013** to be included in the directory. Only those exhibitors who have paid in full as of **Friday, August 16, 2013** will be included in the directory. ANHA Associate Members will be indetified in the directory.

Company Name: _____

Company Contact Name: _____

Contact's Title: _____

Company Phone Number: _____

Company Website: _____

Company Products/Services Description: _____

Please return this form to:
Alabama Nursing Home Association
Attn: Kerri Parker
4156 Carmichael Road
Montgomery, AL 36106

Fax to Kerri Parker at: (334) 244-6509

Form must be returned by Friday, August 16, 2013

54	53	52	X	X	X	X
----	----	----	---	---	---	---

Service Entrance

55	56	57	58	59	60
66	65	64	63	X	X

67	68	69	70	71	X
78	77	76	75	X	X

79	80	81	X	X	X
90	89	X	X	X	X

91	92	93	94	X	X
X	101	X	99	98	X

FOYER

X	X	X
X	X	X
X	36	31
X	X	30
X	38	X
X	39	X
X	X	X

RIVERCHASE BALLROOM

26	25	24	23	22
18	19	20	21	
17	16	15	X	
X	11	12	13	
X	8	7	6	
X	2	3	4	5

Freight Elev.

X	X	X	X	X	X
---	---	---	---	---	---

Booth legend
 87 = 8' x 10'
 21 = 6' x 10'